



Partnering Africa's development

Faridah Saad
Centre Director (Johannesburg)

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Spearheading Singapore's economic development



Inward investment and overall development of the enterprise ecosystem in Singapore



Driving Singapore's External Economy

Developing Singapore's external economic wing through trade and overseas expansion



Increase productivity of domestic non-tradable sector

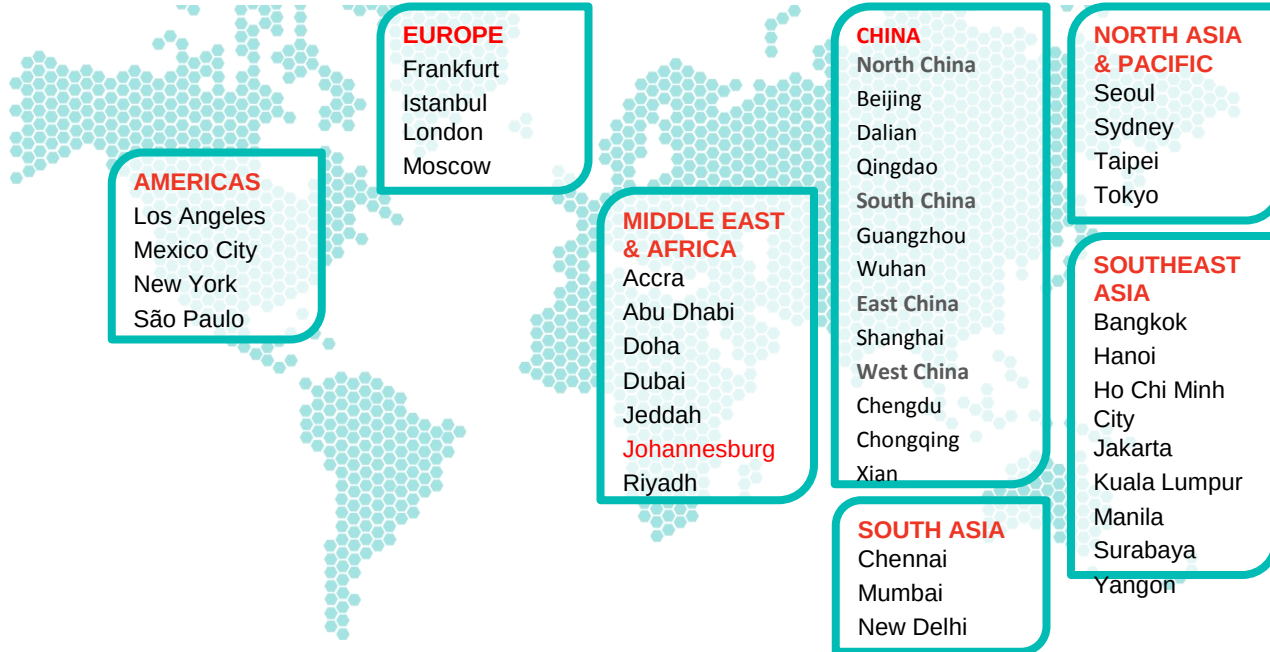


Agency for Science, Technology and Research

Fostering world-class scientific research and nurturing scientific talent to develop a vibrant knowledge based Singapore

IE Singapore's global network

More than 39 offices worldwide



How do we do what we do? IE Singapore, your international business development partner



Strategic engagement of SG companies

We look at **the long term business strategy** of companies and **provide assistance to develop capabilities** and support internationalisation.



Market expertise

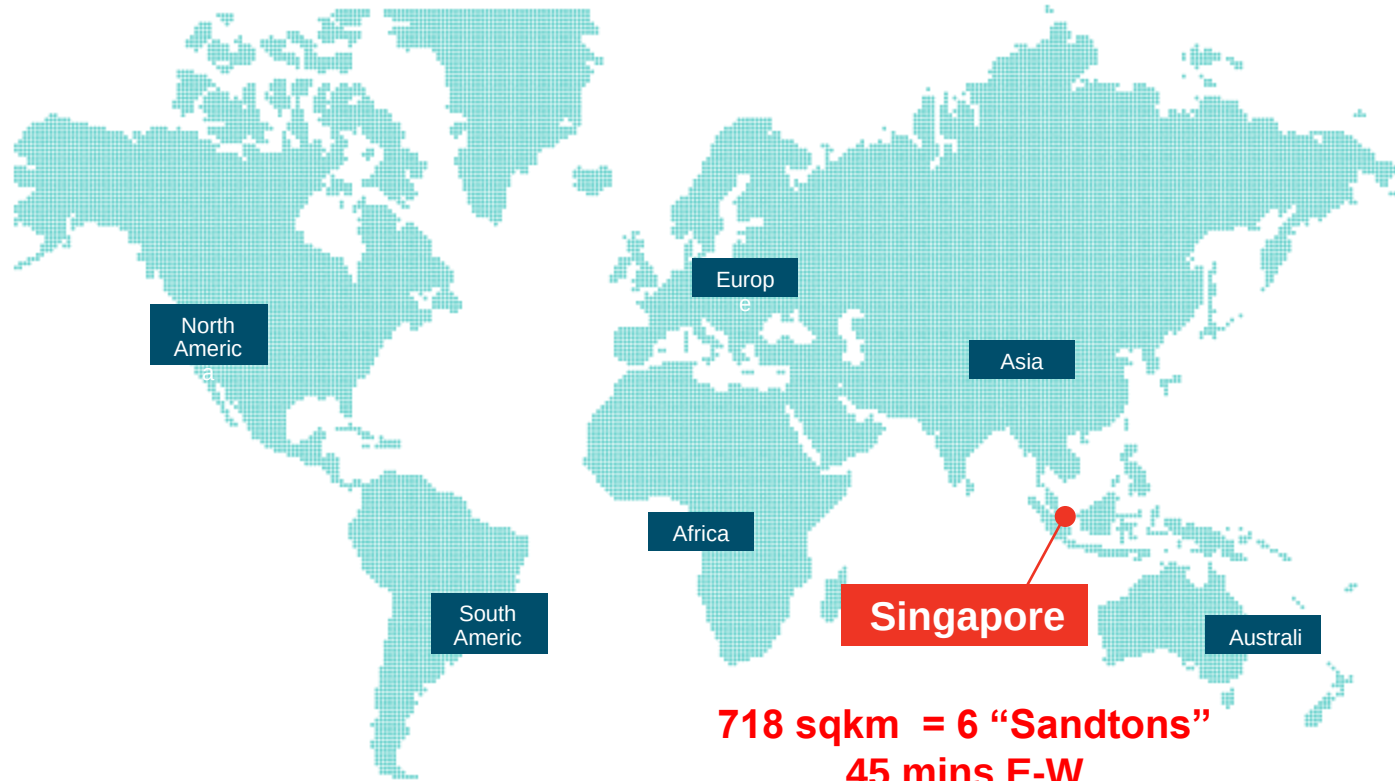
On the ground **market insights** on the emerging markets and key sectors

Build connections and networks with key stakeholders, potential partners and multipliers



About Singapore

Strategic location



Singapore in the 1960s

GDP/capita: US\$500

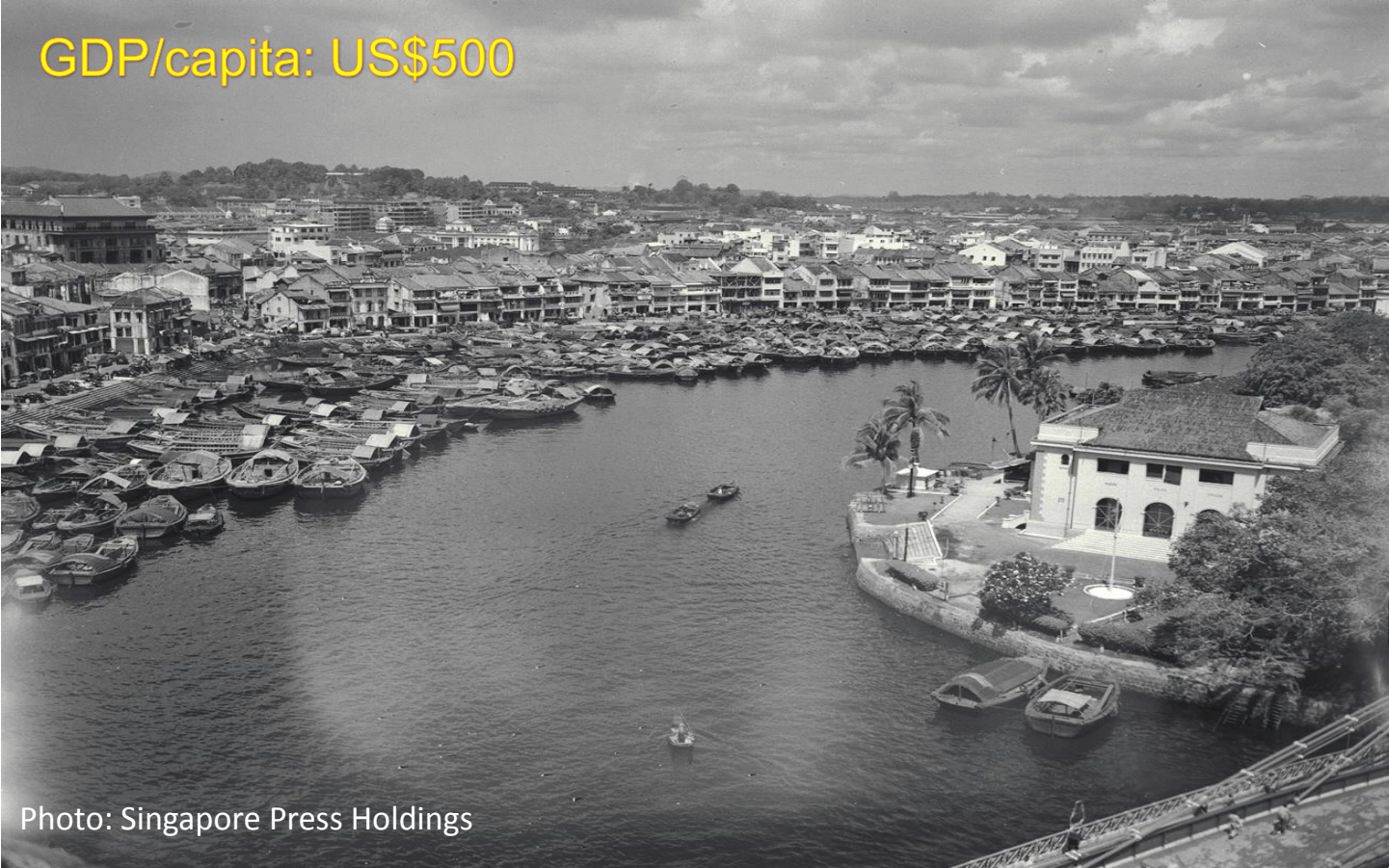


Photo: Singapore Press Holdings

Singapore today – Modern Metropolis



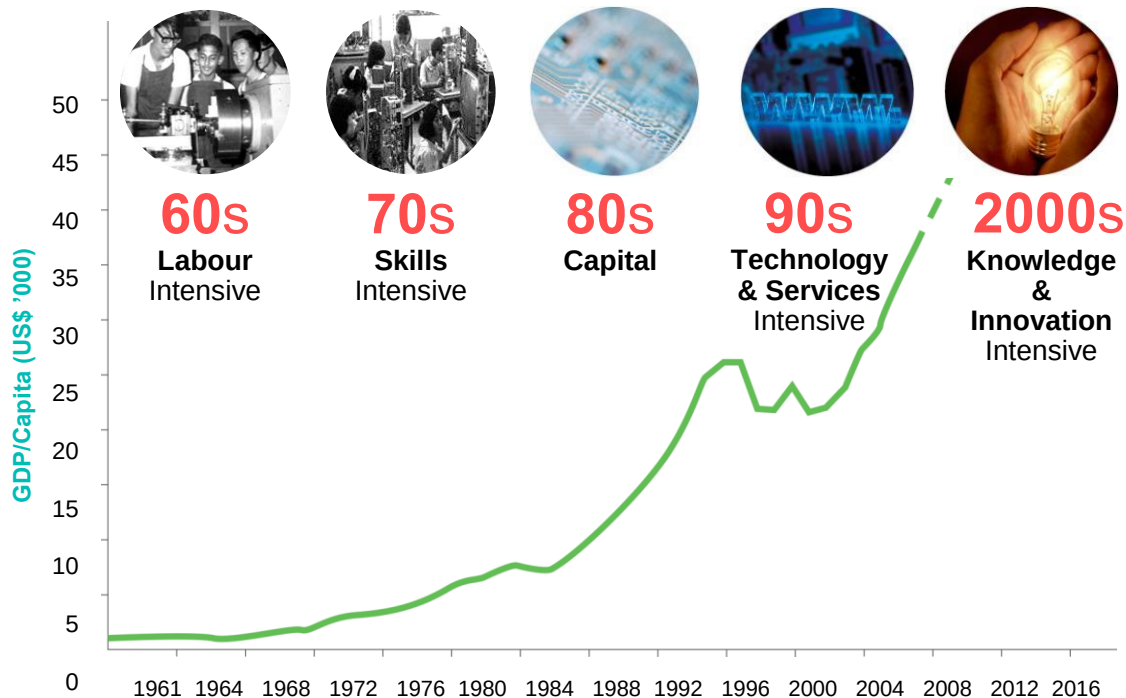
City in a garden



Multicultural kaleidoscope



Economic transformation since independence

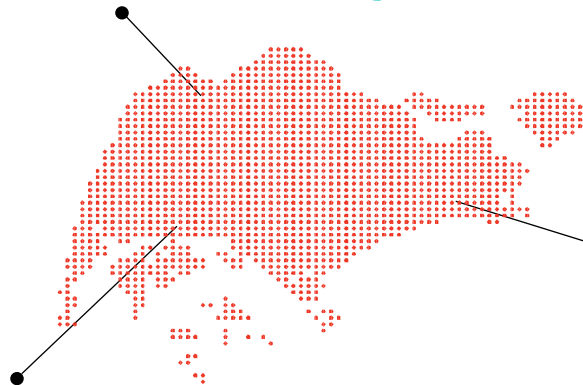


Source: World Bank,
April 2013, DOS
*2005 Constant
International Prices

From a colonial outpost to international business hub

The world's **2nd most competitive country**

World Economic Forum's Global Competitiveness Report, 2015-2016



Most
innovative country in Asia

INSEAD'S Global Innovation Index 2015

The world's **easiest place to do business**

The World Bank, 2015

From a colonial outpost to international business hub

Strong governance and protection of IP

Least corrupt and **least**
bureaucratic country in Asia

IMD World Competitiveness Yearbook 2014



Top in Asia for
IP rights protection

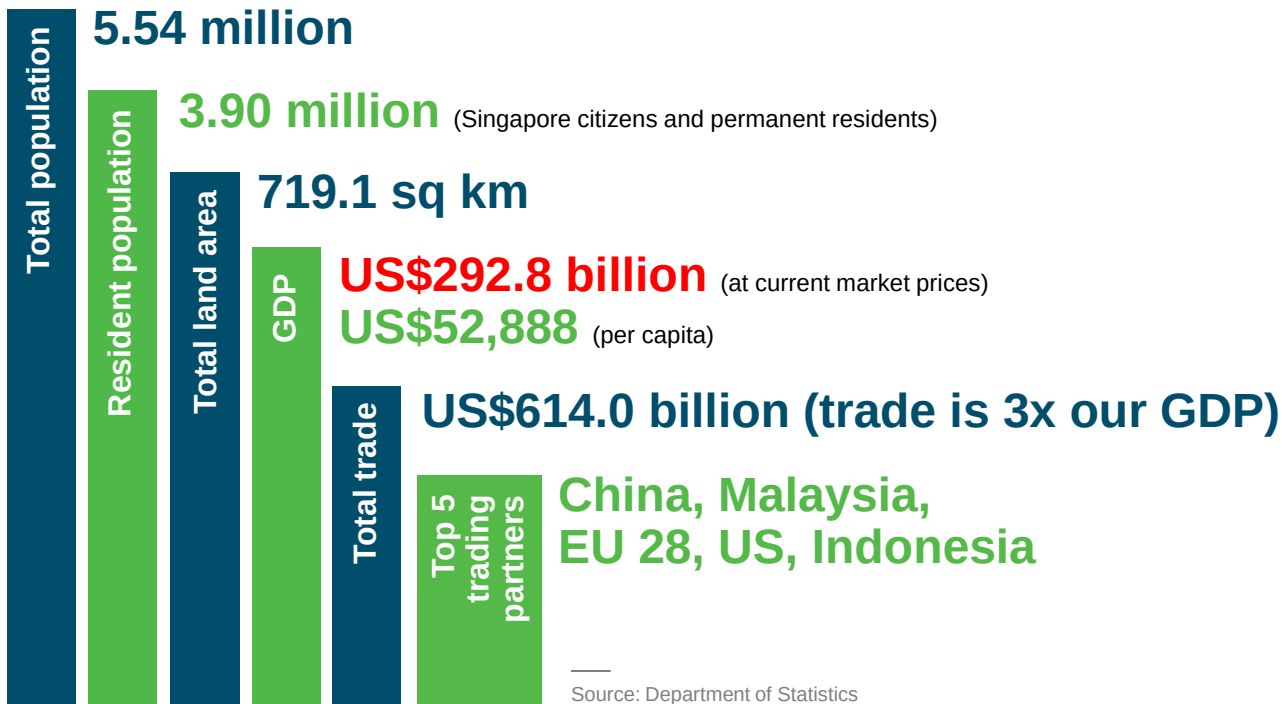
World Economic Forum Global
Competitiveness Report
2015/16

**Best business
environment in**
Asia Pacific and
the world

Economist Intelligence Unit, 2014

Singapore Snapshot

2015



Source: Department of Statistics

Banking & Finance

Home to > 600 local and foreign financial institutions
3rd largest financial centre
11% of our GDP



Globally connected



Changi Airport

6,800 flights/ week

70 country links

300 city links

>53 million passengers/ year

Best Airport in the World
(2015)

SG-Johannesburg
(Daily)

10.5 hours

SG-Cape Town (4
times/week)

Largest transshipment hub globally



PSA Singapore

200 shipping lines

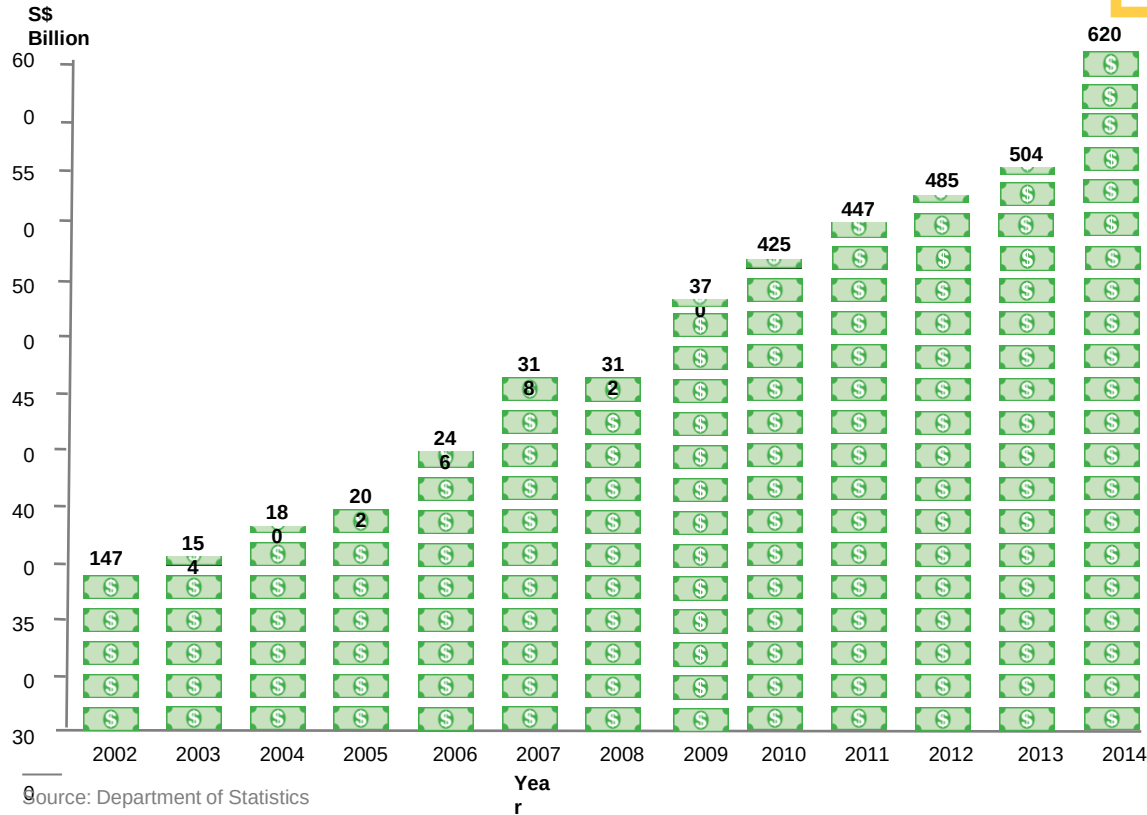
600 ports

33.55 million TEUs at PSA Singapore Terminals

Container Terminal Operator of the Year

Singapore's Direct Investment Abroad reached almost **US\$443** billion in 2014

Direct Investment Abroad



>40 IGAs and 11 Investment Chapters

40 Investment Guarantee Agreements



Additions: Ivory Coast, Burkina Faso, Mozambique

Investment Chapters

- Australia
- China
- New Zealand
- EFTA: Norway, Switzerland, Iceland & Liechtenstein
- India
- Japan
- Jordan
- Korea
- Panama
- Peru
- USA

Singapore companies and nationals are protected against non-commercial risks, e.g. expropriation and civil strife when investing in these countries.

Singapore's 69 DTAs help minimize tax barriers

69 Double Taxation Avoidance Agreements



DTA Comparison

	Singapore-China DTA	Hong Kong- China DTA
Dividends WHT	5% if holding $\geq 25\%$ of capital	5% if holding $\geq 25\%$ of capital
Royalty WHT		
Leasing	6%	7%
Other income	10%	7%
Interest WHT	10%	7%
Capital gains on disposal of shares	Taxable if $> 25\%$ shareholding for last 12 months	Taxable if $> 25\%$ shareholding

Singapore:
69 DTAs

Hong Kong:
21 DTAs

Additions: Rwanda, Ethiopia, Seychelles

Focus sectors

Over the years, Singapore companies have built up strong capabilities, expertise in various industries



**Environmental
Services**



**Transport &
Logistics
Services**



Urban Planning



**Marine, Oil &
Gas Capabilities**



Agribusiness

**How can we partner you to
transform Africa?**

Environmental Services



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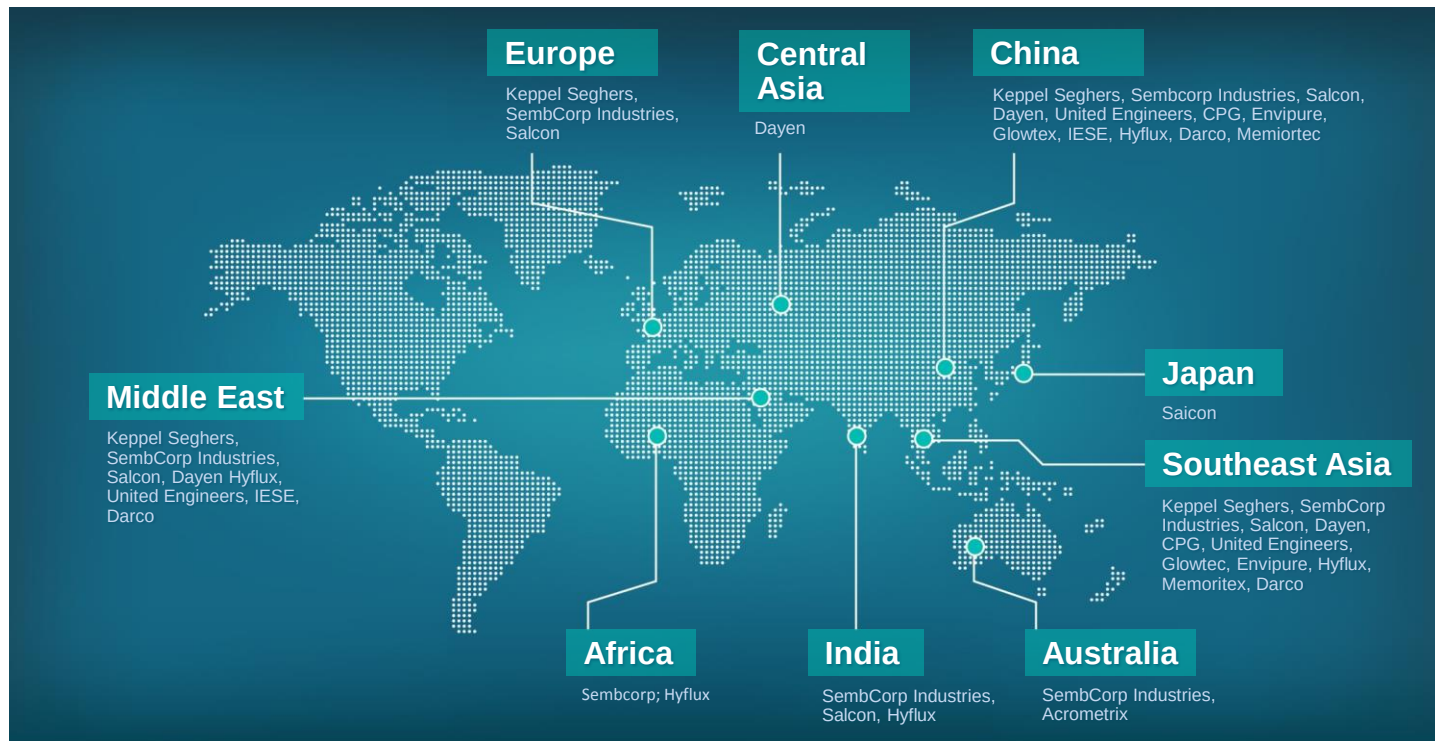
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Clean drinking water from every tap



100% potable water
Water leakage of 5% (lower than that of
countries such as Germany, Denmark, Japan)
Two-thirds of the island as water catchments

Sharing our water expertise globally



Sharing our water expertise with South Africa



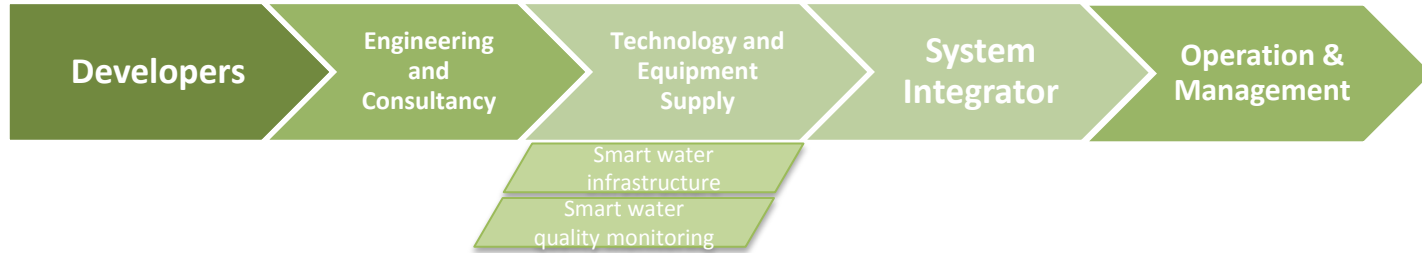
Dolphin Coast



Nelspruit

One of the companies within the top 7% in all of South Africa to have received the Blue Drop status and top 4% of SA's wastewater treatment systems

Smart Water



Hyflux™

Keppel Seghers

sembcorp

MOYADayen

MEIN-HARDT

CPG
CONSULTANTS

MWH.
BUILDING A BETTER WORLD

PUB
Water for All: Conserve, Value, Enjoy

Hyflux™

Keppel Seghers

TriTech

EnviPure
We Purify

MEMSTAR

airQua
ST Electronics
A company of ST Engineering

Hyflux™

Keppel Seghers

DOUSTAD
Since 1828

EnviPure
We Purify

United Envirotech Ltd

MOYADayen

Hyflux™

Keppel Seghers

sembcorp

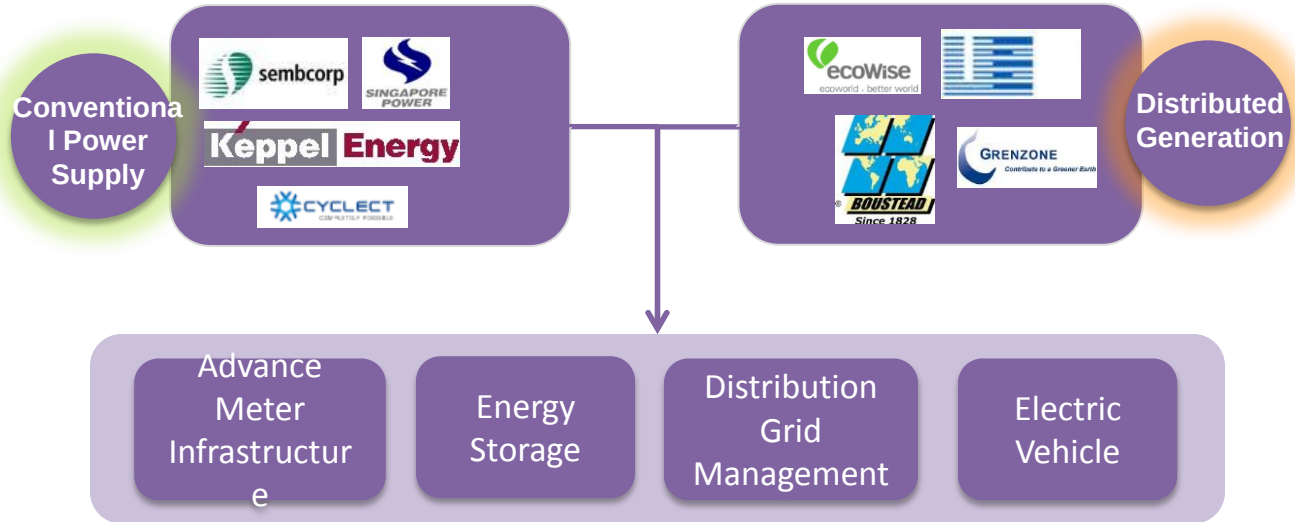
DOUSTAD
Since 1828

Energy: World's Most Reliable Grid

Fewest and shortest power outages as compared to other global cities.
Least interruptions in electricity supply per customer in the world.



Smart Energy



 **ST Electronics**
A company of ST Engineering

 iWOW

 BBS

 anicle

 **NUS**
National University of Singapore

 **NANYANG TECHNOLOGICAL UNIVERSITY**

 **DLRE**
renewable energy solutions

 **ST Kinetics**
A company of ST Engineering

Marine, Oil & Gas



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Offshore Oil and Marine

Singapore's Global Market Share



Jack-up Rigs

> 70%

global market share

Semi-submersible Rigs

> 70%

global market share

FPSO Conversion

> 80%

global market share

Fast Ferries (< 60m)

> 45%

global market share

Offshore Support Vessels

> 20%

global market share

30+ Shipyards

 **Offshore & Marine**

 **sembcorp
marine**

 **Singapore Technologies
Marine**
A company of Singapore Technologies Engineering

 **EMAS**

 **ASL**

 **DM
DYNA-MAC**

 **Ezion Holdings Limited**

 **FRANKLIN OFFSHORE**
A World Class Company

 **Jaya**

 **Penguin®**

 **Swiber**

Singapore has a comprehensive oil & gas Ecosystem with international and local players



Urban planning/Industrial Park Development



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Planning for cities beyond Singapore



Building the world's cities and industrial parks
Modelled after Singapore's success
Egs. Tianjin Eco-City, Guangzhou Knowledge City

Image Courtesy of Tianjin TEDA

Public Housing and Township Development: Design, Building and Construction Technology



La Botanica

- Largest township development in Xi'an, China
- Equipped with comprehensive amenities and facilities including schools, kindergartens, a hospital, retail mall and shops, parks and a 12,000 sqm clubhouse



Sino-Singapore Tianjin Eco-City

- 30km² mixed-use model for sustainable development
- Home to about 350,000 residents



Energy City in Al Khobar, Saudi Arabia

- Mixed-use development that hosts R&D, technology, education, training and finance under one roof
- Includes real estate conglomerates

Singapore's platform projects in China serve as gateway for companies' entry into China

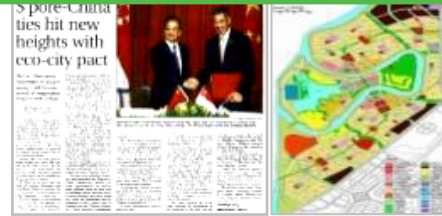


Sino-Singapore Tianjin Eco-city: A landmark bilateral project between Singapore and China

Tianjin Eco-city

Envision to create an eco-friendly and sustainable urban city comprising of community, commercial, industrial and residential projects.

The beginning of the journey



First batch of 85,000 residents expected to move in by early 2012

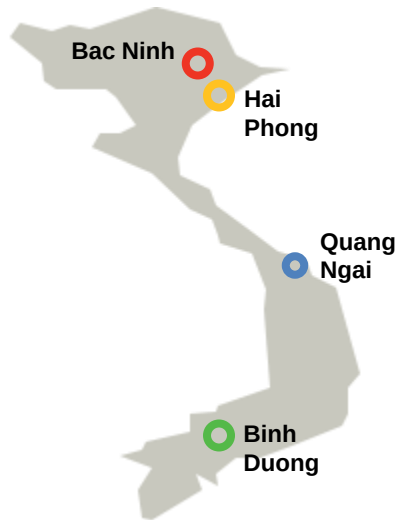


4 sq km Start-up Area completed by 2013

30 sq km to be completed in 10-15 years



Vietnam-Singapore Industrial Park: Replicated 4 times and on to the 5th park



● **VSIP Quang Ngai, 2011**
1,020 hectares

● **VSIP Hai Phong, 2009**
1,600 hectares

● **VSIP Bac Ninh, 2006**
700 hectares

● **VSIP Binh Duong, 2006**
2,045 hectares

VSIP Binh Duong, 1996
500 hectares

Among 500+ tenants

mapletree
shaping & sharing



NOKIA
Connecting People

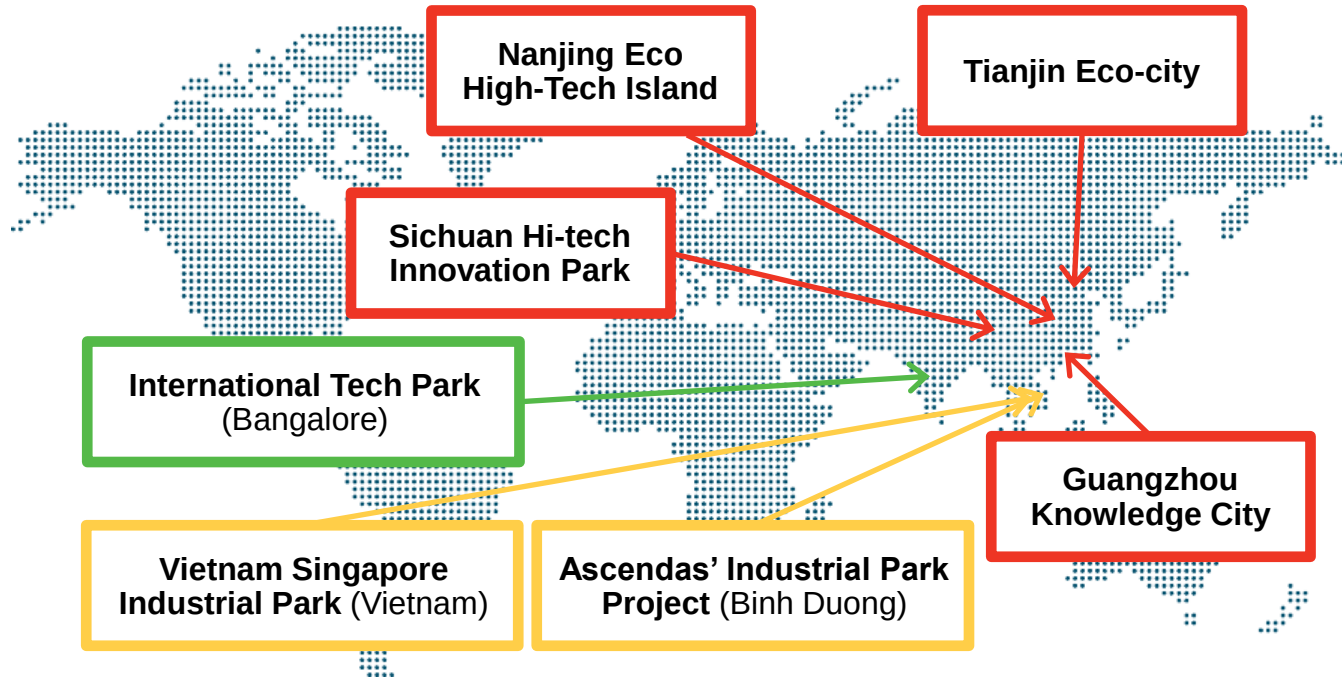


SIEMENS

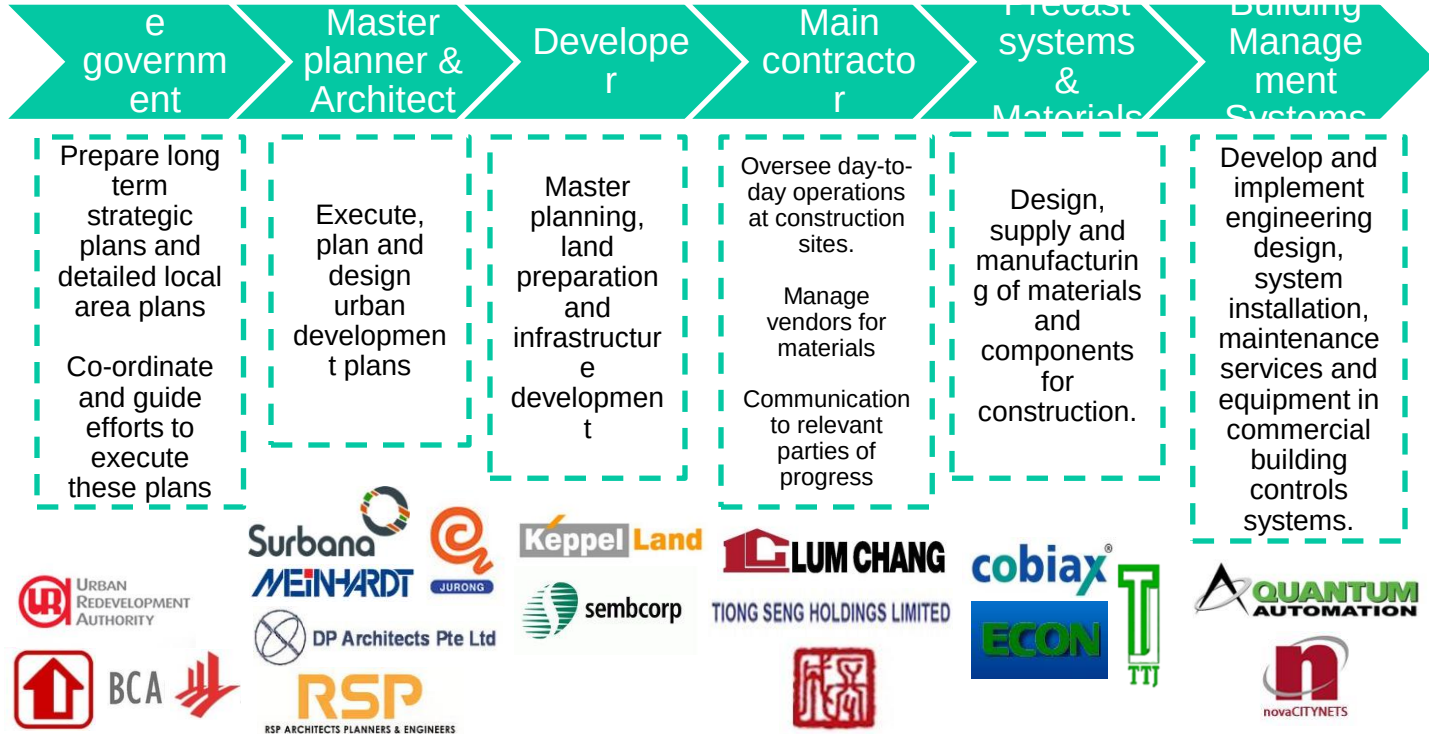
P&G



Other key platform projects



Integrated Singapore Value Proposition



Singapore and Africa



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Our Footprint

**Investments: US\$16b;
largest ASEAN investor into Africa**

US\$88.4m, Ghana FPSO **Keppel Offshore & Marine** conversion for ENI

US\$1.2b Fertiliser and Chemicals Plant (IEFCL), Nigeria

INDORAMA



US\$75m, Cocoa processing plant, Ivory Coast



Operates container liner services East-Africa

E-Judiciary System, Namibia
Single-Window system, Kenya



2 water and wastewater treatment plants, South Africa



- 107,000 sq km master plan: Oyo-Ollombo, Congo
- 1,560ha Lekki New Township Masterplan in Nigeria
- Masterplan for 134.2 sq km Kigali city project in Rwanda



World's largest Desalination Plant (500,000cbm/day), Algeria



Poultry processing plant, Rwanda

ASCENT

Cross border cargo tracking, Kenya

S\$1.6b, 20% interest in 3 gas blocks, Tanzania



GIC backs Actis and RMB Real Westport with \$100mln

BUSINESS

TEMASEK: AFRICA'S EMERGING ECONOMIC ALLY

Temasek has made countless major portfolio investments in African companies and economic sectors. The wealth fund holds a varying percentage of shares in African companies from as high as 100 percent to as little as 10 percent. Also a number of Singaporean companies in which Temasek is a main stakeholder, have recorded more activities and investments in African countries.

Oppenheimer family was one of the first companies to team up with the wealth fund in 2011. The joint venture named Tana Africa Capital, was worth \$300 million and was focused on agriculture and food processing. Temasek, in this joint venture invested in Promasidor, based in South Africa and operating in nine African countries and Regina, Egypt's second largest pasta producer.

The tenth largest sovereign wealth fund globally is also one of the largest shareholders in Seven Energy, an oil and gas group based in Nigeria, after paying \$150 million. The deal comes only five months after it spent \$1.3 billion through Pavilion Energy – a company in which it holds a 100 percent stake – to acquire a 20 percent share in several gas fields in Tanzania controlled by London-listed Ophir Energy.

Real Estate
FMCG
Agriculture
Oil and Gas

AFRICA SINGAPORE BUSINESS FORUM

Africa Singapore Business Forum





International
Enterprise
Singapore

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